







August 2018

DETAILED PROJECT REPORT ON FALLING FILM CHILLER

M/s Vasundhara Dairy – Gujarat Dairy Cluster



Submitted to (Prepared under GEF-UNIDO-BEE Project)



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List of Abbreviations

BEEBureau of Energy EfficiencyBMCBulk Milk CoolerCHWChilled WaterCSCapital Structure°C°CelsiusDPRDetailed Project ReportEEEnergy EfficiencyFFCFalling Film ChillerFIFinancial InstitutionGCMMFGujarat Cooperative Milk Marketing FederationGEFGlobal Environmental FacilityIBTIce Bank Tank	
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GEF Global Environmental Facility	
IBT Ice Bank Tank	
IRR Internal Rate of Return	
kW Kilo Watt	
LSP Local Service Provider	
MSME Micro and Medium Scale Industries	
NPV Net Present Value	
OEM Original Equipment Manufacturer	
PHE Plate Heat Exchanger	
RE Renewable Energy	
SBI State Bank of India	
SIDBI Small Industrial Development Bank of India	
Tr Tonnes of Refrigeration	
TOE Tonnes of Oil Equivalent	
UNIDO United Nations Industrial Development Organisation	
WACC Weighted Average Cost of Capital	

ACKNOWLEDGEMENT

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We would also like to mention that the valuable efforts being taken and the enthusiasm displayed towards energy conservation by the Gujarat Dairy Cluster is appreciable and admirable.

1. EXECUTIVE SUMMARY

Bureau of Energy Efficiency (BEE), a statutory body under Ministry of Power, Government of India, in collaboration with United Nations Industrial Development Organization (UNIDO) is executing a Global Environment Facility (GEF) funded national project "Promoting energy efficiency and renewable energy in selected MSME clusters in India".

The overall aim of the project is to develop and promote a market environment for introducing energy efficiency and enhanced use of renewable energy technologies in process applications in 12 selected energy-intensive MSME clusters across 5 sectors in India (with expansion to more clusters later). This will enable improvement in the productivity and competitiveness of units, as well as reduce overall carbon emissions and improve the local environment.

Key activities involved in the project are shown below

Key activities involved in the project are shown below

- > **LSP MAPPING:** Detailed Mapping of LSPs in the cluster.
- > **TECHNOLOGY FEASIBILITY STUDIES:** Preparation of 10 bankable DPRs.
- > TRAINING MATERIALS: Development of 5 customized training material based on mapping
- TRAINING PROGRAM: Conduct 4 training programs in the cluster for the capacity building of local service providers.
- LSP's AS LOCAL DISTRIBUTORS: Mapping of LSPs and OEMs so that LSPs can be local dealers for major OEMs.

1.1 Brief Unit Profile

Table 1: Unit Details	
Particulars	Details
Name of Plant	Vasundhara Dairy
Name(s) of the Plant Head	Mr. Vijay N Kapadia
Contact person	Ashok R Sondhiya
Constitution	Cooperative Society
MSME Classification	Large Scale
Address:	Vasudhara, Alipur, NH No 8, Ta Chickli, Navsari Dist , Gujarat
Industry-sector	Dairy

1.2 Proposed EE Measure

After the discussion with the plant team, it has been decided to modify the existing IBT system with installing falling film chiller. The expected energy savings from the new system is around

25% from the total energy consumption to generate chilled water at 1 °C. The details of the proposed EE measure is given in below table:

SI No	EE Measure	Annual Savi		Monetary Savings (Rs. Lakhs)	Investment (Rs. Lakhs)	Payback (Months)	AnnualTCO ₂ reduction
		kWh	TOE				
1	Installation of						
	350 Tr Falling	5,04,000	43.34	37.80	39.78	13	413.25
	Film Chiller						

1.3 Means of Finance

The details of means of finance for the proposed EE measure is as under:

SI. No.	Particulars	Unit	Value
i	Total Investment (Incl of Tax)	Rs. Lakh	39.78
ii	Means of Finance	Self / Bank Finance	Self
lii	IRR	%	121.28
lv	NPV at 70 % Debt	Rs. Lakh	173.32

2. INTRODUCTION ABOUT VASUNDHARA DAIRY

2.1 Unit Profile

Valsad District Cooperative Milk Producers Union Ltd has been registered in 1973 and initiated Dairy Development Activities on ANAND Pattern since 1975. The milk Union did not have any processing facilities of its own till November, 1981 and all the milk procured from the rural producers of this District used to be sent to the neighboring Dairy plant of Surat District at Surat. In 1981, Dairy Plant of 30,000 liters per day capacity was commissioned at Alipur village taking commercial loans from Financial Institution and assistance from the State Government.

Table 4: Unit Profile	
Particulars	Details
Name of Plant	Vasundhara Dairy
Name(s) of the Plant Head	Mr.Vijay N Kapadia
Contact person	Mr. Ashok R Sondhiya
Contact Mail Id	mns@valsadunion.com
Contact No	07574802084
Constitution	Cooperative Society
MSME Classification	SME
No. of years in operation	37
No of operating hrs/day	24
No of operating days/year	365
Address:	Vasudhara, Alipur, NH No 8, Ta Chickli, Navsari Dist , Gujarat
Industry-sector	Dairy
Type of Products manufactured	Milk ,Ghee, Dahi, Butter milk

2.2 Production Details

The various products manufactured in Vasudhara dairy are liquid milk, butter milk, flavoured milk, lassi, ghee and ice cream. The graph below shows the milk processed during last one year

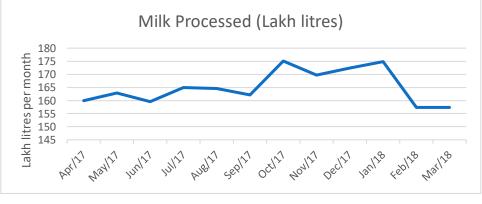


Figure 1: Milk Processed

2.3Typical Dairy Process Flow Diagram

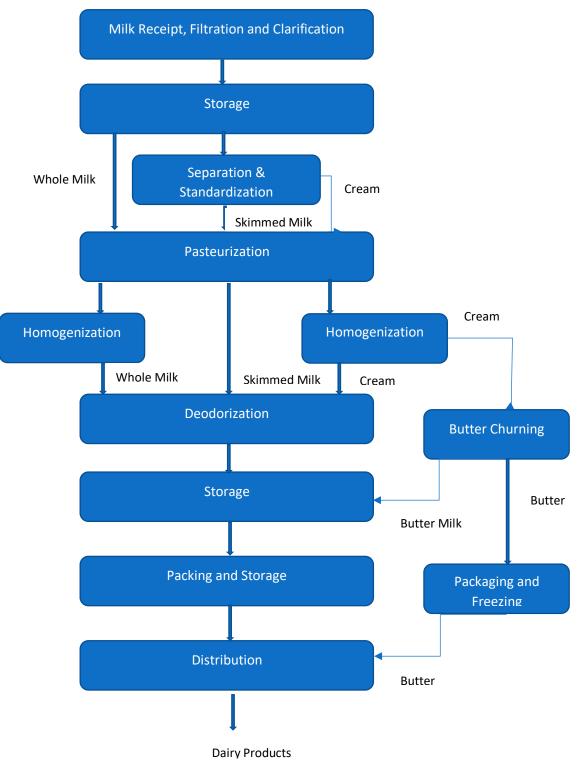


Figure 2: Typical process flow of Milk manufacturing

The processes taking place at a typical milk plant after receiving and filtration of milk from the chilling units includes:

Separation: After being held in storage tanks at the processing site, raw milk is heated to separation temperature in the regeneration zone of the pasteurizer. The milk (now hot) is standardized and homogenized by sending it to a centrifugal separator where the cream fraction is removed. The skim is then usually blended back together with the cream at predefined ratios so that the end product has the desired fat content. Surplus hot cream is cooled and usually processed in a separate pasteurizer ready for bulk storage and transportation to a cream packing plant.

Pasteurization is a process of heating milk to 72°C for 16 seconds then quickly cooling it to 4°. This process slows spoilage caused by microbial growth in the food. Unlike sterilization, pasteurization is not intended to kill all micro-organisms in the food. Instead, it aims to reduce the number of viable pathogens so they are unlikely to cause disease.

Homogenization (if required): Milk must then be homogenized. Without homogenization, the milk fat would separate from the milk and rise to the top. Milk fat is what gives milk its rich and creamy taste. Homogenization makes sure that the fat is spread out evenly in the milk so that every sip of milk has the same delicious flavor and creamy texture. Milk is transferred to a piece of equipment called a homogenizer. In this machine the milk fat is forced, under high pressure, through tiny holes that break the fat cells up in to tiny particles, 1/8 their original size. Protein, contained in the milk, quickly forms around each particle and this prevents the fat from rejoining. The milk fat cells then stay suspended evenly throughout the milk

Packaging and storage: Milk is pumped through automatic filling machines direct into bags, cartons and jugs. The machines are carefully sanitized and packages are filled and sealed without human hands. This keeps outside bacteria out of the milk which helps keep the milk stay fresh. During the entire time that milk is at the dairy, it is kept at 1°-2°C. This prevents the development of extra bacteria and keeps the milk fresh.

Table 5: Pr	oduction Capacity		
SI No	Product	UOM	Quantity
1	Milk Processing	Lakh Litres per Day	5.5
2	Milk Packaging in Poly Pouches	Lakh Litres per Day	3.15
3	Ghee Manufacturing and Packaging	MT/day	8.3
4	Dahi Milk Product	MT/day	7
5	Butter Plant	MT/day	8.4

The table below shows the production capacity of various section in plant daily

Table E. Broduction Conscitu

2.3 Energy Profile

Both electricity and thermal energy are used for carrying out various dairy processing activities. The following fuels are used in the plant: -

Table 6: Type	of fuel used			
SI. No.	Type of fuel/Energy used	Unit	Tariff	GCV
1	Electricity	Rs./kWh	7.5	
2	Steam Coal	Rs/kg	7.5	5200
3	Bio Coal	Rs/kg	5.5	3700

The table below shows the monthly consumption of various fuel used in the plant during the last one year

Table 7: Fuel Consumption Details					
Month	Electricity Consumption (kWh)	Fuel Consumption - Steam coal (Tonne)	Fuel Consumption - Bio coal (Tonne)		
Apr-17	5,53,170	0.000	321.515		
May-17	6,11,400	0.000	336.741		
Jun-17	6,06,090	0.000	347.187		
Jul-17	6,07,,005	0.000	385.958		
Aug-17	6,25,755	0.000	386.758		
Sep-17	5,92,680	37.390	344.005		
Oct-17	6,18,015	31.367	356.669		
Nov-17	5,52,240	61.522	359.179		
Dec-17	5,58,630	3.957	457.711		
Jan-18	5,39,895	0.000	423.319		
Feb-18	5,,04,960	0.000	381.651		
Mar-18	6,20,085	0.000	434.103		
Total	69,899,25	134	4,535		

The major form of energy used in the plant is electricity which is from DGVCL grid. For thermal plant is using two kinds of fuel steam coal and Bio coal. But from the above table it is inferred that the dependence on Steam coal is very less as it is very costly (Rs 7.5/kg) and during the last one-year major source of thermal energy is from Bio coal which is available at cheaper rate. The percentage share of fuel cost is shown below: -

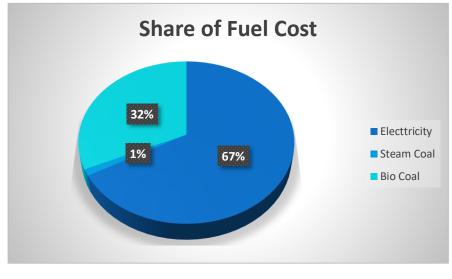


Figure 3: Share of fuel cost

Based on the data collected from the plant, the graph below shows the variation of fuel cost over the last one year. Average electricity cost is Rs 44 lakh/month whereas the average thermal energy cost is Rs 20 Lakh/month.

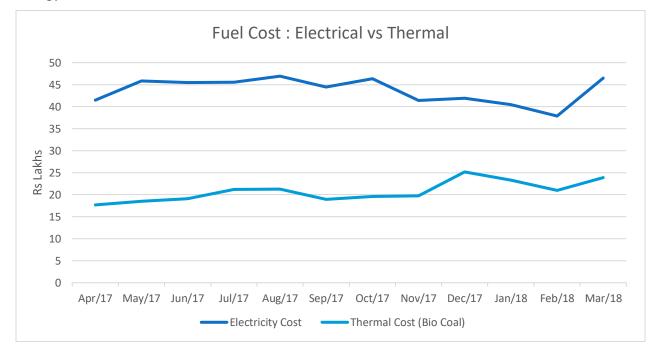


Figure 4: Fuel Cost Electrical vs Thermal

3. PROPOSED EE MEASURE – FALLING FILM CHILLER

3.1 Present System

The plant is presently handling VLC (Village Level Collection) Milk, BMC (Bulk Milk Cooler) Milk at different temperatures. This milk is processed and after pasteurization and chilling @ 4 and @2 °C is dispatched to various destinations in following form:

- City supply in Tankers
- Thru Road Milk Tankers (for out of State supplies)
- Pollack for end customers

Besides, certain quantity of Milk is processed for butter and Dahi manufacturing.

Refrigeration facilities

To meet the above requirements, there is a total installed capacity of 450 TR consisting of various refrigeration compressors of Blitzer. Usually, a base load of 300 TR is running and additional compressors are run based on load requirements.



Figure 5: Ammonia Compressor

installed

There are 3 IBT's used for thermal energy storage. The following table shows the performance of chiller compressor installed in the plant:-

Parameters	UOM	
Compressor design Power	kW	360
Compressor design load	TR	450
Suction Pressure	bar	3.51
Discharge Pressure	bar	13.44
Discharge Temperature	°C	95
Evaporator Temperature	°C	-2
Condensing Temperature	°C	39
Operating Power	kW	332
Operating TR	TR	350
SEC	kW/TR	0.95

The table below shows the specific energy consumption trend of the refrigeration system installed on the plant:

Table 9: Specific Power Consumption Trend

Month	TR/Month	kWh/Month	Specific Power kW/TR
April 17	283311	288977	1.02

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May 17	302200	299178	0.99
June 17	289561	277979	0.96
July 17	292623	280918	0.96
August 17	299128	287163	0.96
Sep.17	273489	251610	0.92
October 17	292392	277772	0.95
Nov. 17	263539	250362	0.95
Dec. 17	259329	241176	0.93
Jan. 18	245170	223105	0.91
Feb. 18	230501	209756	0.91
March 18	299638	290649	0.97
Average	2,77,573	2,64,887	0.95

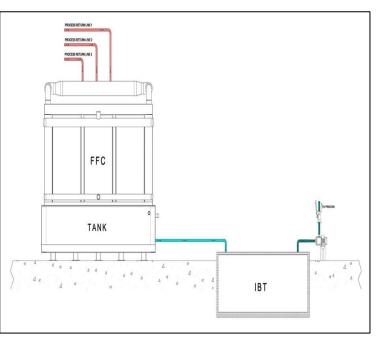
Observations

As the incoming milk is received at various temperatures, the load on refrigeration system fluctuates and the IBT temperatures rise very quickly. Once these temperatures rise due to high process return water temperature, IBT's are unable to meet the technical requirements of cooling the milk to 4 °C for polypack and other tanker sale requirements.

The process return water is mainly from pasteurization process which is at 7 °C to 10 °C and from raw milk reception which is at 12 °C to 14 °C. There is an unevenness in the return water temperature and this is directly going to IBT tank. For IBT the main requirement is to produce ice on coil and for that chiller is used. In the present condition the temperature on IBT is around 7 °C to 10 °C as a result it is difficult to maintain 4 °C for milk dispatch. At the current situation the temperature the plant is getting is around 5 – 6 °C for milk dispatch and it is uneven. Because of this load on refrigeration is also on higher side and specific power consumption is around 0.95 kW/Tr.

3.2 Recommendations

The present difficulties can be overcome by installing a Falling Film Chiller of 350 TR capacity which will help in instantly bringing down the return process water temperature to between 0.5-1°C. This will help in maintaining the chiller water temperature to process at 0.5°C at all times and will improve the quality of Chilled Milk and Milk products. As a result, the IBT can meet the requirement of cooling the milk to 4°C. This will also reduce the load on refrigeration compressor. The figure shows below the schematic of proposed system:





Falling Film Chiller

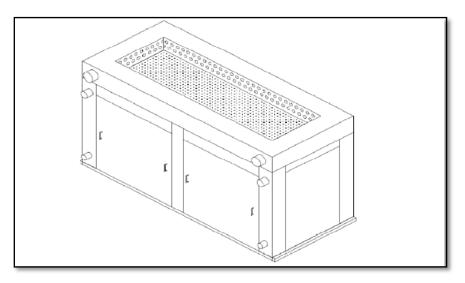


Figure 7: Falling Film Chiller

Falling Film Chillers are suitable for continuous chilling of liquids close to their freezing point (i.e. water to 0, 5°C). Also, viscous liquids, detergents, etc. and polluted liquids not easily handled in large quantity by conventional heat exchangers can all be chilled with the Falling Film Chiller. The water to be cooled is pumped into a distribution tank and as previously described the water is evenly distributed so that it falls as a continuous film over the cooling surface and into a base

Table 10: EEC vs. DHE

tank or directly over the product. The refrigerant runs through the pillow plate. It can be either a primary refrigerant such as ammonia, R134a, R22 etc. evaporating directly in the plate which can be circuited for dry expansion, flooded or pumped systems or as a secondary refrigerant such as glycol, brine or a similar heat transfer fluid.

When Using NH_3 as the refrigerant oil drains have to be provided in the lowest point of the evaporator (liquid) supply. For Flooded systems the separator liquid level has to be a minimum of 0.5 m above the suction when using NH3 and 1.0 using R22. Using a falling film chiller with a DX system a suction gas heat exchanger is required if the temperature difference between refrigerant and water inlet is less than 10°C. This suction heat exchanger provides the gas superheat. The minimum evaporation temperature is: -3°C with water of 1°C and -2.5°C with water of 0.5°C. This to prevent ice-build-up on the plates.

Table 10:	able 10: FFC vs. PHE							
SI No	Falling Film Chiller	Plate Heat Exchanger						
1	Water Chilling down to temperature as low as 0.5 °C	Not suitable for low water temperature applications						
2	FFC allows the operation with polluted liquid as well	Not suitable for polluted liquid applications						
3	In case of ice building on plates there is no damage to the plates	Plates get damaged during ice building						
4	U value or efficiency of FFC remains same	Due to scale deposition the efficiency of PHE or U value decreases drastically. Needs frequent cleaning						
5	Low or no maintenance and operating cost	Periodic maintenance which adds to operating costs						
6	Design and operating parameters may vary based on load requirements	Design and operating parameters need to be same for low temp application because any change in operating parameters may result in heavy losses or damage of PHE						
7	Low affinity of soiling , easy to clean							
8	No Gaskets	Require time to time change of gaskets						
9	Flexibility of usage	Limitations of Usage						

The table below shows the advantages of using FFC over PHE

The other advantage of a Falling Film Chiller will come in the form of energy savings as the IBT often run at low evaporation temperatures which result in lowering of refrigeration capacity and higher power consumption vis a vis a Falling Film Chiller which runs at much higher evaporation temperature. The Falling Film Chiller being an open system also results in low or zero maintenance and therefore free from such botherations due to which the plant always maintains a high efficiency.

3.3 Supplier Details

Table 11: Supplier Detail	
Equipment Detail ¹	Falling Film Chiller – FFC 400
Supplier Name	Omega Ice Chill Pvt Ltd
Address	Omega Ice Chill Pvt Ltd
	39, First Floor
	Raghushree Market
	Near Ajmeri Gate
	Delhi
Contact Person	Mr Abhishek Jindal
Mail Id	abhishek.jindal@omega-icehill.in

3.4 Savings

The expected energy savings is around 25% from the total energy consumption to generate Chilled water at 1°Cwhich is requirement of cooling while exiting system having specific power of CW is 0.95 kW/TR and with proposed system it is 0.75 kW/T ²and estimated electricity saving of 5,04,000 kWh/Year resulting in an energy reduction of 43.34 TOE/year. The annual monetary saving for this project is **Rs 37.80 Lakhs with an investment of Rs 39.78 lakhs and payback for the project is 13 months.**

Detailed savings calculations is given in below table

Parameters	UOM	Option 1 - CHW supply UOM from existing IBT system		
Actual CHW Temperature requirement °C	°C	1	1	
CHW supply temperature °C	°C	Varying due to incoming fluctuations in process water return temp 10 - 14 °C	1	
Refrigeration load	TR	350	350	
Power Consumption	kW	332	262	
Specific power	kW/TR	0.95	0.75	
Operating days/annum	Days	300	300	
Operating hrs/day	hrs	24	24	
Annual Energy Consumption	kWh	23,94,000	18,90,000	
Annual electricity saving	kWh	5,04,000		
Power cost Rs.7.5/kWh	Rs. Lakhs	179.55	141 .75	

Table 12: Savings Calculation

¹ FFC is a unique technology provided Omega Ice Chill

² SEC with the new system guaranteed by Vendor

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Annual energy saving	Rs. Lakhs	37.80
Investment	Lakhs	39.78
Payback	Months	13

4. FINANCIAL ANALYSIS

4.1 Project Cost

Table 13: Project Cost

Parameter	Amount in Rs Lakhs
Equipment cost –Model FFC 400	19.37
Water tank 5000 Litres – MOC SS304	2.45
Control Panel, Pipe with fittings and line insulation cost	8.65
Modification, correction, installation and commissioning charges	3.25
Total Project Cost (Excl of Packing & Forwarding and Freight Charges)	33.72
GST @18%	6.06
Total Project Cost	39.78

4.2 Assumptions for Financial Analysis

- Interest rate taken as 12 %
- Yearly increase in electricity cost by 2% for cash flow analysis
- Life cycle of the project is taken as 7 years
- Three different Capital Structure considered
 - CS1 70:30 Debt Equity Ratio
 - o CS2 50:50 Debt Equity Ratio
 - CS3 100 % Equity
- Return on equity is taken as 15 %
- Depreciation 40%
- Operation and Maintenance Cost taken as 5% of Initial investment
- For calculating weighted average cost of capital, tax rate is assumed as 30 %

4.3 Cash Flow Analysis

Table 14: Cash flow of the project								
Cash flow for the		1	2	3	4	5	6	7
project	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Required Investment	39.78							
Energy Savings		37.80	38.56	39.33	40.11	40.92	41.73	42.57
O&M Cost		-1.99	-1.99	-1.99	-1.99	-1.99	-1.99	-1.99
Depreciation		15.9	9.5	5.73	3.4	2.1	1.2	0.7
Net Cash Flow	-39.78	51.72	46.11	43.07	41.56	40.99	40.98	41.32

The table below shows the various capital structure assumed for the project finance

Table 15: Capital Structure

Capital Structure							
Particulars	CS 1	CS 2	CS 3				
Debt	70	50	0				
Cost of Debt	0.12	0.12	0.12				
Equity	30	50	100				
Cost of Equity	0.15	0.15	0.15				
WACC	10.38	11.7	15				

Table 16: NPV Calculation

NPV Calculation	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	NPV
NPV at CS 1 (70:30)	-39.78	46.9	37.8	32.0	28.0	25.0	22.7	20.7	173.3
NPV at CS 2 (50:50)	-39.78	46.3	37.0	30.9	26.7	23.6	21.1	19.0	164.8
NPV at CS 3 (100% Equity)	-39.78	45.0	34.9	28.3	23.8	20.4	17.7	15.5	145.8

4.3 Sensitivity Analysis

A sensitivity analysis has been carried out to ascertain how the project financials would behave In different situations such as

- Change in energy savings
- Change in operating hours
- Change in interest rate

A good sensitivity analysis will help to estimate the behavioral nature thereby helping to understand the financial viability over a long period of time.

Based on Savings	at 100% Savings	at 75% Savings	at 50% Savings
NPV at CS 1 (D70:E30)	173.3	125.4	77.6
NPV at CS2 (D50:E50)	164.8	110.8	67.5
NPV at CS3 (D0:E100)	145.8	104.5	63.2
IRR	121%	95%	68%

Table 17: Sensitivity analysis: based on energy savings

Table 18: Sensitivity analysis: change in operating hrs

Based on Operating Hours	at 100% operating hours	at 90% Operating hours	at 80% Operating hours
NPV at CS 1 (D70:E30)	173.3	154.2	135.0
NPV at CS2 (D50:E50)	164.8	146.5	128.1
NPV at CS3 (D0:E100)	145.8	129.3	112.7
IRR	121%	111%	101%

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 Table 19: Sensitivity analysis: change in interest rate

Based on Interest Rate	at 9.5% interest rate	at 10.05% interest rate	at 11% interest rate	at 12% Interest Rate	at 12.5% Interest Rate	at 13% Interest Rate
NPV (70:30)	181.8	178.3	176.6	173.32	171.70	170.10

5. ENERGY EFFICIENCY FINANCING IN MSMEs

Financing plays a key role in facilitating procurement and implementation of energy efficient technologies and products in any industry. Government has given EE financing in MSMEs top priority since the sector contributes significantly towards India's economic growth. However, existing financing options are not sufficient to meet the financing requirement in the sector due to the large size of the sector. MSMEs using various financing schemes for technological upgradation are still very less, as most of them use their own capital fund rather than making use of external financing models. Although financing models were very successful in some clusters, the scale-up of such activities is rather slow. This slow pace in implementation of energy efficiency financing in MSMEs is due to the various sector specific challenges in the sector.

Some of the key barriers to finance EE projects in the sector are:-

- Lack of available capital for investment as EE interventions being small may not get financed through FIs as they do not qualify as term loans
- Lack of clarity on financing schemes- repayment mechanism and complex procedural requirements
- Lack of availability of financing model that cater to the particular requirement of the MSME
- Lack of awareness among MSMEs with respect to benefits of implementing EE technologies
- FIs consider MSMEs as a high risk category due to low credit flow to this sector. This is due to several factors such as poor book-keeping practices, weak balance sheets, poor credit history and smaller sizes of MSME loans.
- Collateral based lending, advocated by FIs, restricts MSMEs from availing loans
- No formal M&V procedure available to estimate the savings achieved by implementing EE measure
- Risks associated with repayment of loans which include technical, commercial and performance risks

5.2 FI Schemes in Gujarat

Detailed Project Report

Table 20: FI schemes in Gujarat

Sl.No	Name of Scheme	Purpose	Financial Details	Contact Address
1	SIDBI Make in India Soft Loan Fund for Micro, Small & Medium Enterprises (SMILE)	 The focus of the scheme is on technology upgradation which helps in reducing the impacts from process and operations as the reduction in resource consumption and productivity improvements are major outcome of technology upgradation The program aims to bridge the gap by providing financial support to the companies. 	 Rate of interest is according to credit rating Interest rates for soft loans are from (8.90 % to 8.95 % pa) and term loans are in the range of (9.45% to 9.60% pa) Min loan amount: Rs 25 Lakhs Term Loan: 75% of the project cost as debt 	Mr Chandan SIDBI, Bhavan, Ist Floor, P.B.No. 10, Navjivan P.O., Ahmedabad Ph No : : 8769436639 Mail Id: ahmedabad@sidbi.co.in
2	4E scheme (End to End Energy Efficiency Financing scheme)	 The 4E scheme promoted by SIDBI aims to assist the industries in implementation of energy efficiency and renewable energy projects. The scheme addresses all aspects of energy efficiency in a company from assessment and identification of energy efficiency interventions to facilitating implementation by providing technical and financial support 	 Interest rate - 2.5% below market interest rate Min Ioan amount: Rs 10 Lakhs Max Ioan amount: Rs 150 Lakhs 90% of the project cost as debt 	Mr Chandan SIDBI, Bhavan, Ist Floor, P.B.No. 10, Navjivan P.O., Ahmedabad. Ph No : 8769436639 Mail Id: ahmedabad@sidbi.co.in
3	Partial Risk Sharing Facility for Energy Efficiency project (PRSF)	 The partial risk sharing facility aims at transforming the energy efficiency market in India and promotion of Energy Service Contracting Model for the Energy Efficiency. The scheme address barrier related to the financing aspects for energy efficiency 	 Term Loan: 12%-15% Min Ioan amount: Rs 10 Lakhs Max Ioan amount: Rs 15 Cr Total Project funding of – USD 43 million Risk Sharing facility component of USD 37 million to be managed by SIDBI Technical assistance component of USD 6 billion to be managed by SIDBI and EESL 	Mr Chandan SIDBI, Bhavan, Ist Floor, P.B.No. 10, Navjivan P.O., Ahmedabad. Ph No : 0562-2521023 Mail Id: ahmedabad@sidbi.co.in

4	Bank of Baroda's Scheme for Financing Energy Efficiency Projects	All these Schemes from various banks (SBI, Bank of Baroda, and Canara Bank) have their focus	 Loans of up to 75% of the total project cost, subject to maximum of Rs. 1 crore, will be provided. (Minimum amount of Ioan Rs. 5 Lakhs Collateral will be required for all Ioans. An interest rate of bank base rate + 4% will be applicable, to be paid back over a period of 5 years. 	SME Loan Factory Baroda Regional Office, 1st,4th Floor, Suraj Plaza-III Sayajiganj, Baroda - 390 005 Ph No : 9909023060 Mail Id : cpc.sme.baroda@bankofbarod a.com
5	Canara Bank's Loan scheme for Energy Savings for SMEs	towards technology upgradation. Technology upgradation can lead to improvement in energy, productivity, and lower emission from the MSME company. As technology upgradation could be capital intensive most of the schemes from banking institutions aim at bridging the gaps for access to finance for MSME sector	 The scheme covers up to 90% of project costs of up to INR 1 million (EUR 13,000). Max. Ioan: INR 10 million (EUR 130,000) Security: collateral free up to INR 5 million (EUR 65,000), beyond INR 5 million collateral required as determined by the bank Margin: 10% of project costs 	Canara SME Branch Opp Express Hotel, RC Dutta Road, Alkapuri, Vadodara Ph No : 0265 2353111 Email Id : sbi.05019@sbi.co.in
6	SBI's Project Uptech for Energy Efficiency		 SBI identifies industrial clusters with potential for quick technology upgradation and a supporting environment. Based on studies in interested units, technology upgradation is undertaken if the same in viable. With a ceiling of INR 1 lakh, an amount equal to that invested by the unit is provided under this loan. There is a start-up period of 3 years, with a repayment period of 5-7 years, at zero interest. 	SBI SMECC 6 th Floor, Commerce Center Opp BBC Tower , SayajiGunj Vadodara Ph No : 0265 2631165 Email Id : sbi.05019@sbi.co.in
7	Solar Roof Top Financing Scheme IREDA	The loan scheme is applicable to grid interactive, rooftop solar PV plants for industries, institutions and commercial establishments.	 Interest rate: 9.9% - 10.75% Max. repayment time: 9 years 	IREDA Camp Office 603, Atlanta Towers Near Panchvati Circle,

Detailed Project Report

		Financing can be accessed for single or aggregated investments.	 Minimum promoter's contribution: 30% The applicant's minimum capacity needs to be 1MW 	Gulabi Tekra Ahmedabad Ph No : 9811889805 Email Id : ashokyadav@ireda.in
8	SBI - World Bank: Grid Connected Rooftop Solar PV Program	Loans for financing grid connected rooftop solar photovoltaic (GS- RSPV)	 Loan amount is 75% of the project cost Fixed Asset coverage ratio: >1.25 Moratorium period: up to 12 months from date of commencement of commercial operations Guarantee: in case of sole proprietorship/partnership firm/personal guarantee of partners 	SBI SMECC 6 th Floor, Commerce Center Opp BBC Tower , SayajiGunj Vadodara Ph No : 0265 2631165 Email Id : sbi.05019@sbi.co.in

6. ENVIRONMENTAL AND SOCIAL BENEFIT

6.1 Environmental Benefit

A resource-efficient business demonstrates a responsibility towards the environment. Energy and the environment are so closely linked, that, in addition to saving energy and reducing utility expenses, there are additional and often unreported benefits from conserving energy, saving natural resources being an important benefit.

Energy efficiency plays a major role, even where company output is increased, energy efficiency improvements can contribute significantly in most cases to reducing the negative impact of energy consumption per unit of output. Any increase in pollutant emissions will thus be minimized. Significant environmental benefits gained by adopting energy efficient technologies and processes may include lowering the demand for natural resources, reducing the emission of air pollutants, improving water quality, reducing the accumulation of solid waste and also reducing climate change impacts. Improving energy conservation at the facility can improve the facility's overall efficiency, which leads to a cleaner environment.

Reduction in Pollution Parameters

The proposed EE measure of installing FFC in IBT will result in reduction in electricity consumption by 5,04,000 kWh per annum. As the electricity consumption is reduced, the unit has to purchase lesser energy from grid thus resulting in fuel/coal savings at the utility thermal power plant and that there is a reduction of 43.34 TOE per annum. The proposed EE measure will result in decrease of CO2 emissions by 413 TCO2 annually, thus resulting in reduced GHG effect.

6.2 Social Benefit

Work Environment

The Factories Act, 1948 covers various aspects relating to working environment maintenance and improvement. The good maintenance practices, technology up gradation, efficient use of energy and resource conservation not only contribute to energy and pollutant reduction but also contributes in ensuring safe and clean working environment to the employees of the organization. Many units have also been doing review of safety process and have provided access to safe working environment to the workers. Basic facilities such as first aid kit, PPE gears and many others have been made available

Skill Improvement

Implementing energy efficiency measures requires mix of people and skills. It involves up skilling workers at all levels from the shop floor to the board room to understand how companies manage their energy use—and to identify, evaluate and implement opportunities to improve energy performance. As the project involved identifying energy saving projects, implementing and verifying the savings, the unit have understood how to estimate energy savings with respect to energy saving

proposals and also energy wastage have been identified. The activity has been successful in bringing the awareness among workers on energy wastage reduction, technology up gradation possible, etc. Each new technology implemented in a dairy plant will create an impact on the entire Gujarat Dairy cluster as each dairy units can replicate the new technology and promote the concept of energy efficiency in entire Gujarat Dairy Cluster and thus reduce the overall energy consumption of the cluster as a whole.

Technical skills of persons will be definitely improved. As the training provided by the OEMS' on latest technology will create awareness among the employees on new trends happening in market. The training also helps in improving the operational and maintenance skills of manpower required for efficient operation of the equipment.

7. CONCLUSION

Energy efficiency is an instrument to address the issue of energy crisis and also be employed as a cost-effective means to attain sustainability and business. Cost of energy is considered as a vital component for industries and warrant judicious use of energy. Amid spiraling power cost energy efficiency assumes at most importance for the sector to remain competitive.

The GEF, UNIDO and BEE project through its various engagements is able to demonstrate energy efficiency potential in Gujarat Dairy cluster. The project is able to promote the concept of energy efficiency and renewable energy in dairy cluster through various capacity building programs for local service providers, technology feasibility studies in dairy units, training programs on EE/RE technologies and also helped in penetrating new /latest technologies into the cluster.

The DPR on for installation of FFC before IBT has been prepared after the OEM came to the dairy and done a detailed feasibility study. This measure will significantly reduce the load on refrigeration compressor which will result in an annual energy savings of 5,04,000 units with 413 TCO₂ reduction. The following table gives the overall summary of the savings achieved:

SI No	EE Measure	Annual Savi		Monetary Savings (Rs. Lakhs)	Investment (Rs. Lakhs)	Payback (Months)	AnnualTCO ₂ reduction
		kWh	TOE				
1	Installation of 350 Tr Falling Film Chiller	5,04,000	43.34	37.80	39.78	13	413.25

Table 21: Proposed EE Measure

The summary of financial analysis given in the below table clearly indicates that implementation of this project is economically and financially viable with an attractive payback period. So it is recommended to modify the existing IBT system by installing Falling Film Chiller.

ble 22: Financial	Analysis		
Sl. No.	Particulars	Unit	Value
i	Total Investment (Incl of Tax)	Rs. Lakh	39.78
ii	Means of Finance	Self / Bank Finance	Self
lii	IRR	%	121.28
lv	NPV at 70 % Debt	Rs. Lakh	173.32

7.1 Replication Potential

Most of the units in Gujarat Dairy cluster have a similar milk manufacturing process, concept of FFC has a huge replication potential in the cluster. The implementation of this project will inspire other units to take up similar energy efficiency initiatives which eventually will lower the bottom line and increase the top line therefore the margin increases. Secondly, the very clear specifications on vendor and the cost base is already available which makes it easy for other units in the Gujarat Dairy cluster to access the technology and gives them a very good idea about the cost and benefits associated with the projects. Overall, the holistic approach adopted by the project will be extremely useful in achieving the goal of improving EE in the cluster.

8. <u>ANNEXURE</u>

8.1 Financial Quotation

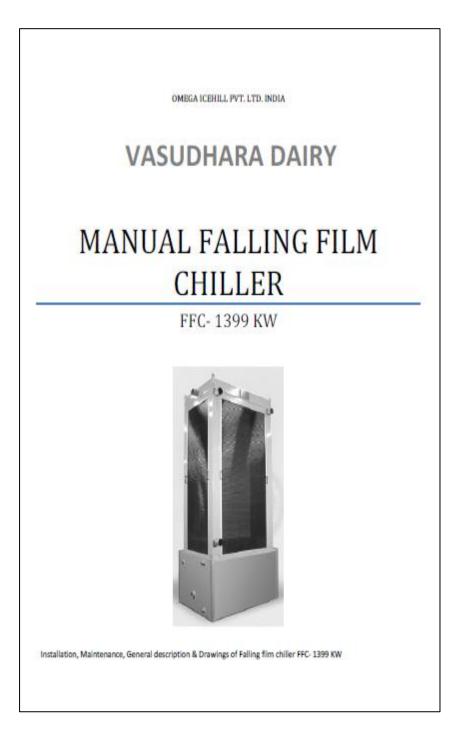
Tailornad	R.O: 39,1 st Floor	Raghushree M	arket, Ajmeri gate, I	New Delhi -1100		
Ref No	o: OIPL/QUO/18207-R01/2017-18		D	ate: 03.05.18		
To.						
	d District Cooperative Milk Producers' Union Lin	nited				
	hara Dairy, Alipore,NH no. 8, Tal.: Chikhali, Dist:					
Gujarat - 396 409						
	e: +919377040688; Direct: (02634) 278508 id: projects@valsadunion.com;					
	ts.vdcmpul@gmail.com					
Dear S	ir, This refers to your requirement of Falling Film Chi	lles made of l	area Welded Biller	Distant Min a		
	d to submit herewith our most Competitive offer as a		aser weided Pillov	w Plates. We a		
SR.	DESCRIPTION	QUANTITY	UNIT RATE	AMOUNT		
NO.		(NOS.)	UNITARIE	Anoon		
	Falling Film Chiller					
	Model - FFC 400					
	Made of SS 304 Cooling capacity 1311 Kw					
	system Refrigerant R 717 (Ammonia) (FFC Made of Laser welded evaporator	~	19,37,000.00	19,37,000.00		
1.	(FFC Made of Laser weided evaporator Plates Made of SS 304.)	01				
	System Consist of :-					
	a.) Evaporator consists of Laser welded					
	Evaporator plates made of SS 304.					
	Water base tank 5000 Liters					
2.	MOC - 55 304	01	2,45,000.00	2,45,000.00		
3.	Suction accumulator with controls,		Pumped ammoni	a Not Required		
4.	Control panel for above system	01	1,10,000.00	1,10,000.00		
5	Ammonia and water Pipeline with fittings	Lot				
- C.	and line insulation (as per BOM attached)		7,55,000.00	7,55,000.00		
6.	Valves and controls	Lot				
7.	Modification, correction, Installation and	01	3,25,000.00	3,25,000.00		
	commissioning charges		2,22,000.00			
	TOTAL			33,72,000.00 EXTRA		
PACKING & FORWARDING						
	FREIGHT			EXTRA		
	GST 28% Amount in words:- Thirty Three Lakh Seventy two thousand only					

Factory: Sec - IV, Plot No. 37, IIE Sidcul, Pant Nagar, RUDRAPUR, Dist. Udham Singh Nagar (Uttarakhand)

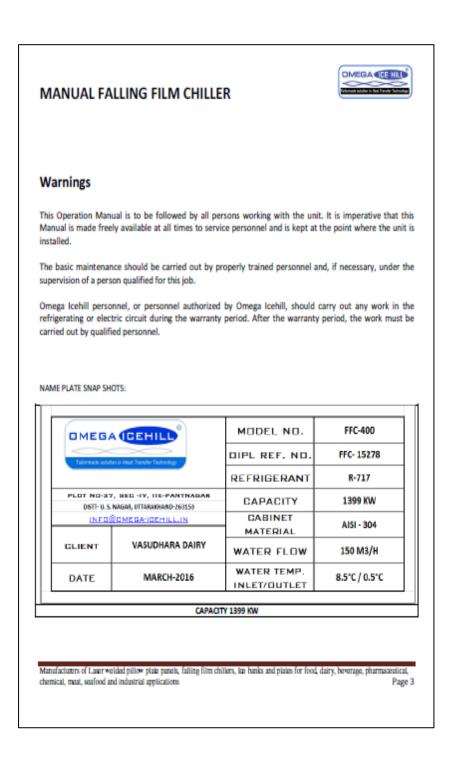
	/IEGA	ICE HILL	Telefax: +91, 23232619,23239513,
Tallorma	de solution in Heat T	ramsfer Technology	R.O: 39,1" Floor Raghushree Market, Ajmeri gate, New Delhi -110006
Note:	- Above svs	tem is limited to s	ystem internal interconnections.
			, like pipes, fittings, valves and cabling will be in your scope. Civil
work.			uipment internal handling will also be your responsibility.
	-		ng film chiller on tank with material is in customer Scope, any
additi			ned above will be charged Extra.
			······
Terms	s of sales :-		
1	Price		: As Above
2	Installation	n Charge	: As Above
3	Other Cha	-	
		Freight Charge	At Actual to be borne by you.
		GST	: 28 %, Extra.
		Packing charge	: As Actual to be borne by you.
		Packing charge	
4	Payment		: 50% Advance and 50% Balance against Performa Invoice before
-			Dispatch
5	Delivery		: Within 4 to 6 Weeks after receipt of your confirmed PO with advance
6	Validity		: Prices are valid up to 30.07.18
7	Warranty		: One year from date of supply.
8	Other Req	uirement	: Road permit to be provided by you.
	ing you. mega IceHil	l Pvt. Ltd.	
Abhish	hek Jindal		
Abhis	hek Jindal		
	a IceHill Pvt.		
	+91-999042		
E-mail	:-abhishek.jir	ndal@omega-icehill	in,
			E&OE
	Factory: Sec.	IV Plot No. 37 US S	idcul, Pant Nagar, RUDRAPUR, Dist. Udham Singh Nagar (Uttarakhand)
	ractory. Sec.	14, PIOL 160, 57, 18 SI	ace, rent neger, nooneron, ost oonem singh neger (otterexhelle)

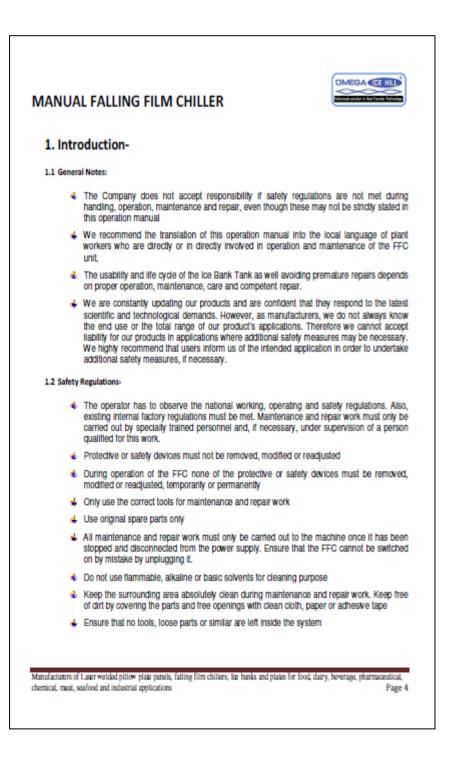
8.2 Technical Details

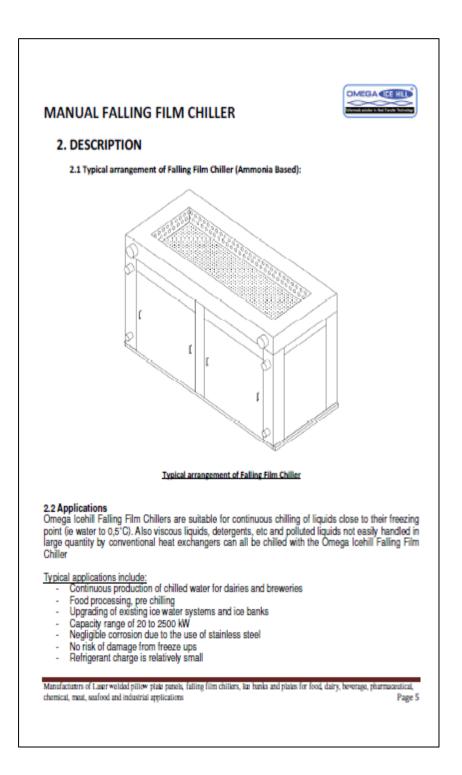
	Telefax: 491, 23232619,23239513,					
Tailormade solution in Heat Transfer Technology	R.O: 39,1 ^{et} Floor Raghushree Market, Ajmeri gate, New Delhi -110006					
Design Parameter of Chiller						
Chiller design Data						
Water flow	: 150/300 m3/hr					
Refrigeration Capacity	: 375 Tr					
Inlet Water Temp	: As per technical annexure					
Outlet Water Temp	: As per technical annexure					
Material of Construction	: 55 304					
Chiller Dimensions	: As per technical annexure					
Evaporator Data						
Evaporator make	: OMEGA ICEHILL					
	enture Partner with Omega Holland and all the design comes from					
Omega icernii Pvt Eta is a Joint V Omega Eu						
Material of Construction	: SS 304 (Complete Evaporator is made of SS 304)					
Water Base Tank Water Capacity Material of Construction	: 5000 Ltrs : SS 304 (Tank 2.5 mm thick with 0.8 mm outside)					
Tank Insulation	: Excellent Insulation using Special Dow Chemical.					
Factory: Sec - IV, Plot No. 37,	IE Sidcul, Pant Nagar, RUDRAPUR, Dist. Udham Singh Nagar (Uttarakhand)					

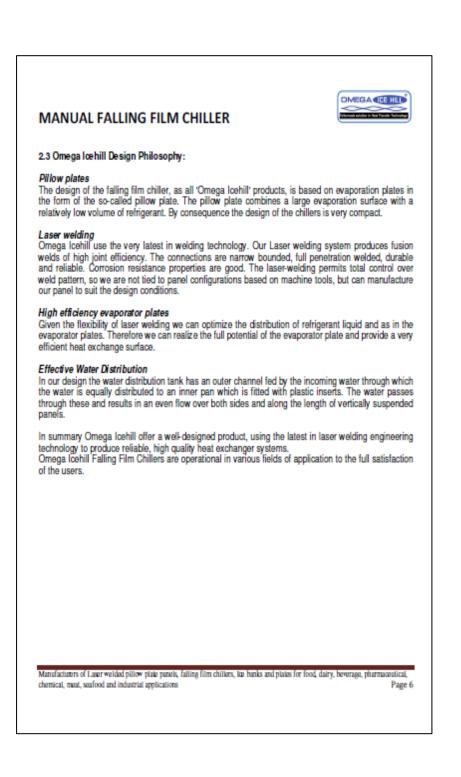


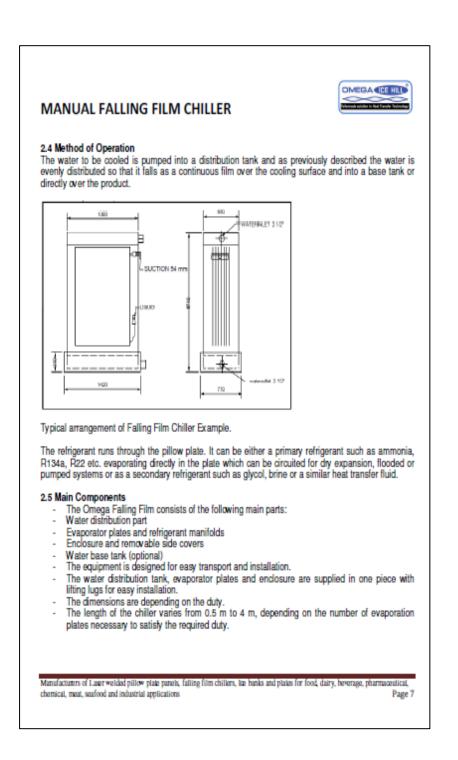
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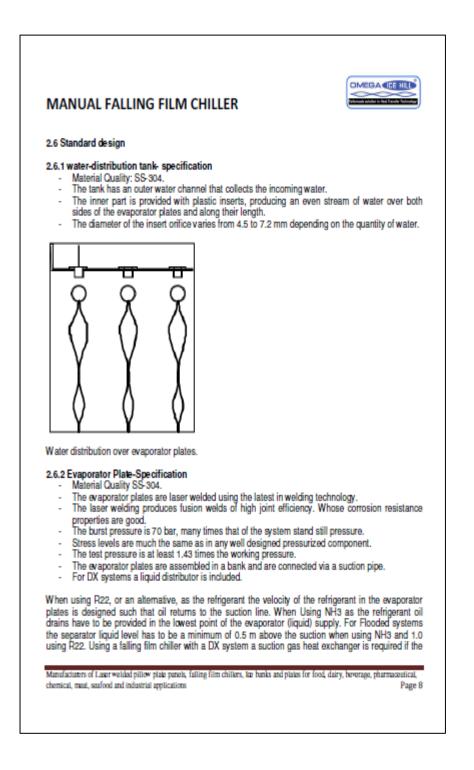


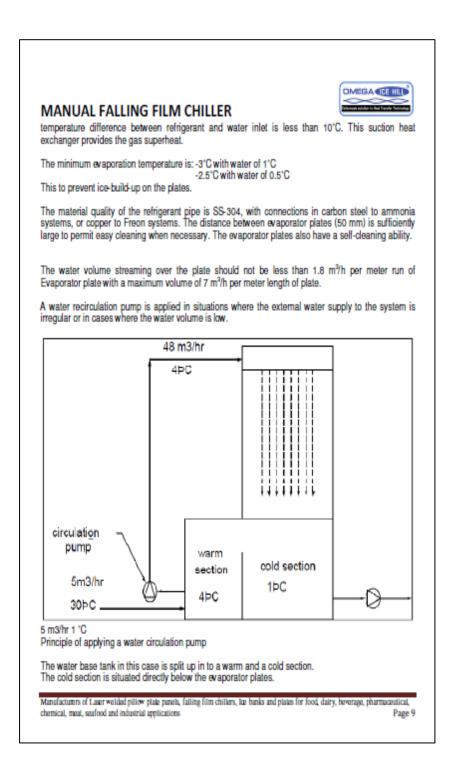


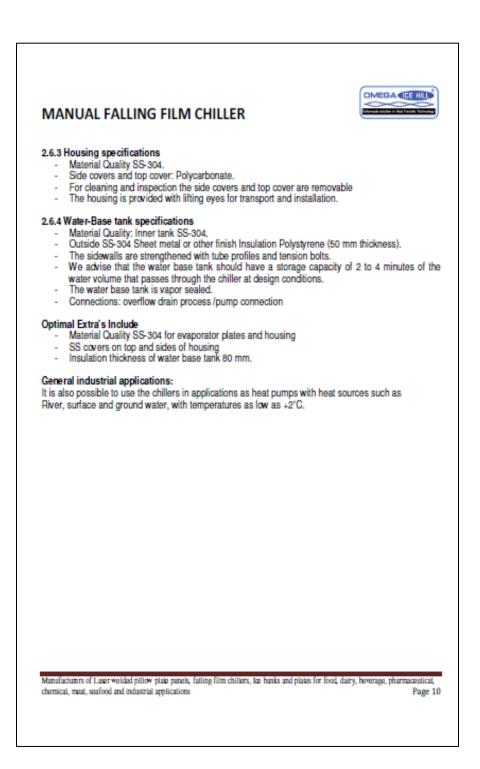


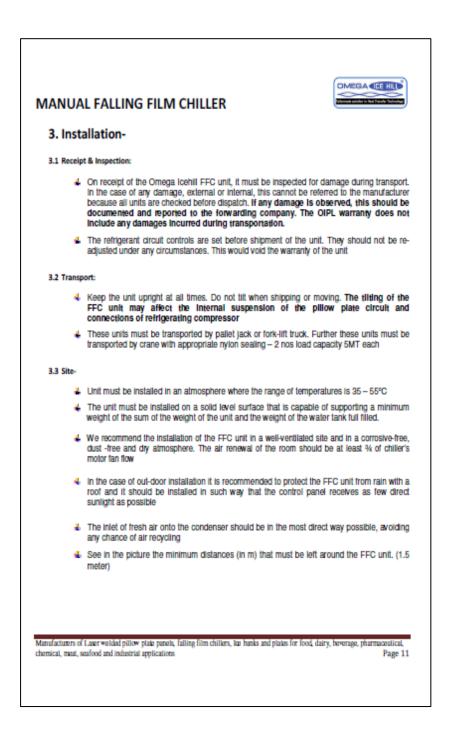


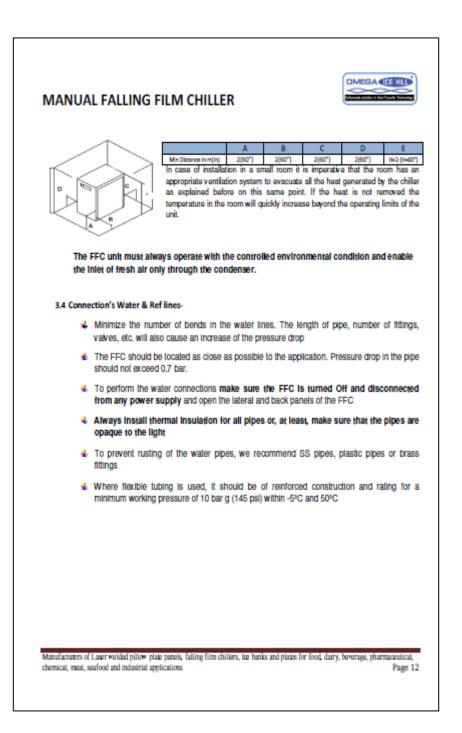


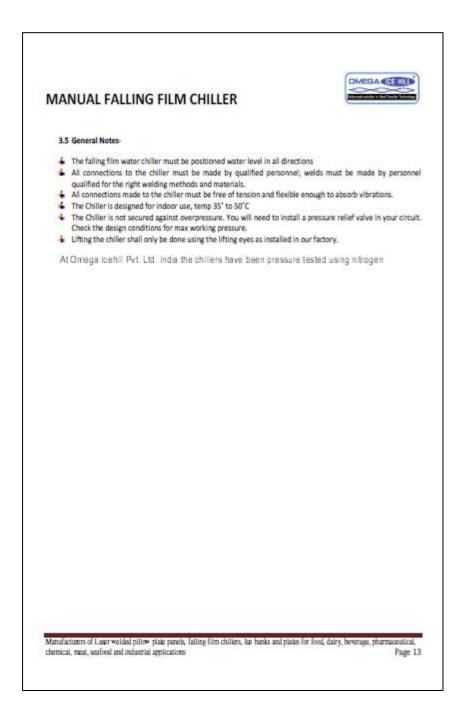












MANUAL FALLING FILM CHILLER



4. Startup-

4.1 Operating Conditions:

- The control thermostat in the chiller will control it in order to maintain the preset cold water temperature
- Water temperature at the inlet: Maximum 30°C
- Cold water temperature at the outlet: Minimum 0.5°C
- Temperature of the ambient air: Nominal 25°C, Maximum 50°C

4.2 Falling Film Chiller Startup:

- Clean the application water circuit with tap water in order to be sure that there are no free particles
- Turn Off the Main power switch (to avoid any possibility of unexpected start up of the equipment during this operation). Open the tank cover and fill the tank with water of the level of overflow
- & To start machine start control ON
- Start Re-circulation pump
- Start Chilling Unit 1 & Unit 2
- Initially chilling unit fan & solenoid valve will get on after a delay of 1min and after that compressor will start.
- In order to protect the water circuit of the FFC unit, the water to be cooled must have specific properties so that it is not aggressive. If this water is outside any of the limits listed in the table below, it can seriously damage some of the materials of the FFC unit

Parameter	Limit values
pH	7 – 8
Total Hardness (TH)	< 150 ppm
Total iron ions (Fe ²⁺ and Fe ²⁺)	< 0,02ppm
Chloride (Ct)	< 23 ppm
Solid particles	< 300 µm

Please note that the Inlet water should be of good quality with low TDS level and the chloride contain in the water should not exceed 23ppm as this can cause corrosion of stainless steel evaporator plates

Manufactures of Laser weided pillow plate panels, falling film chillers, ize banks and plates for food, dairy, beverage, pharmaceutical, chemical, meat, seafood and industrial applications Page 14



MANUAL FALLING FILM CHILLER

5. Maintenance-

- Check water distribution plugs in water tray regularly for dirt and clean if necessary
 When cleaning the chiller one should use water of no hotter than 50°C
 Standard chillers made of SS 304 (1.4301) are not chloride solution resistant.
 Chillers made out of SS 316 L (or 1.4404) have a limited resistance against saity solutions. The chiller must be checked frequently for corrosion
 Chillers entirely made of SS 316 TI, SS 321, SS 904 or SMO 254 are resistant to a low percentage chloride solution and better resistant to saity solutions.
 The side panels and the top cover are all removable, which gives ready access to all parts for routine cleaning and exemination.
- routine cleaning and examination

Manufacturers of Later welded pillow plate panels, falling film chillers, he banks and plates for food, dairy, beverage, pharmaceutical, chemical, meat, seafood and industrial applications Page 15